## CONSOLIDATED BALANCE SHEET

Quarter 3/ 2009
As at Sep. 30th, 2009

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 227,762,002,262 | 161,431,748,301 |
| I. Cash and cash equivalents | 110 |  | 24,790,836,236 | 15,808,783,285 |
| 1. Cash | 111 | V. 01 | 24,790,836,236 | 15,808,783,285 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 70,896,200,000 | 49,043,600,000 |
| 1. Short-term investments | 121 |  | 70,896,200,000 | 49,043,600,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 61,820,627,948 | 29,792,876,230 |
| 1. Trade accounts receivables | 131 |  | 38,967,888,108 | 27,008,785,819 |
| 2. Advances to suppliers | 132 |  | 21,920,797,095 | 2,013,104,595 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 931,942,745 | 770,985,816 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 64,705,308,348 | 63,392,168,881 |
| 1. Inventories | 141 | V. 04 | 64,705,308,348 | 63,392,168,881 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 5,549,029,730 | 3,394,319,905 |
| 1. Short-term prepaid expenses | 151 |  | 396,630,901 | 25,134,250 |
| 2. VAT deductible | 152 |  | 4,369,756,009 | 2,611,835,507 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 34,199,485 |  |
| 4. Other short-term assets | 158 |  | 748,443,335 | 757,350,148 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 97,136,417,910 | 95,177,143,815 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 72,971,417,910 | 78,162,143,815 |
| 1. Tangible fixed assets | 221 | V. 08 | 60,042,230,301 | 65,462,528,506 |
| - Historical cost | 222 |  | 109,718,474,173 | 108,810,271,536 |
| - Accumulated depreciation | 223 |  | $(49,676,243,872)$ | (43,347,743,030) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 12,633,524,400 | 12,633,524,400 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| 1 | 2 | 3 | 4 | 5 |
| - Historical cost | 228 |  | $12,633,524,400$ | $12,633,524,400$ |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V.11 | $295,663,209$ | $66,090,909$ |
| III. Property investment | $\mathbf{2 4 0}$ | V.12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation $\left(^{*}\right)$ | 242 |  |  |  |
| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{2 4 , 1 6 5 , 0 0 0 , 0 0 0}$ | $\mathbf{1 7 , 0 1 5 , 0 0 0 , 0 0 0}$ |
| 1. Investment in subsidiaries | 251 |  |  | $250,000,000$ |
| 2. Investment in joint-venture | 252 |  | $250,000,000$ | $23,965,000,000$ |
| 3. Other long-term investments | 258 |  | $23,915,000,000$ | $\mathbf{( 7 , 2 0 0 , 0 0 0 , 0 0 0 )}$ |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | $\mathbf{2 6 0}$ |  |  |  |
| 1. Long-term prepaid expenses | 261 | V.14 |  |  |
| 2. Deferred income tax assets | 262 | V.21 |  |  |
| 3. Others | 268 |  |  | $\mathbf{2 5 6 , 6 0 8 , 8 9 2 , 1 1 6}$ |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | $\mathbf{2 7 0}$ |  | $\mathbf{3 2 4 , 8 9 8 , 4 2 0 , 1 7 2}$ |  |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES (300=310+330) | 300 |  | 56,102,090,178 | 18,380,852,185 |
| I. Short-term liabilities | 310 |  | 54,471,929,538 | 16,762,233,995 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 3,000,000,000 |  |
| 2. Trade accounts payable | 312 |  | 6,041,263,788 | 8,303,727,038 |
| 3. Advances from customers | 313 |  | 30,740,525,438 |  |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 2,421,491,526 | 2,270,118,663 |
| 5. Payable to employees | 315 |  | 3,817,550,959 |  |
| 6. Payable expenses | 316 | V. 17 | 5,257,514,940 |  |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 3,193,582,887 | 6,188,388,294 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 1,630,160,640 | 1,618,618,190 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 818,000,000 | 800,000,000 |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 812,160,640 | 818,618,190 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 268,796,329,994 | 238,228,039,931 |
| I. Capital sources and funds | 410 | V. 22 | 265,718,614,016 | 233,650,809,504 |
| 1. Paid-in capital | 411 |  | 81,900,000,000 | 81,900,000,000 |
| 2. Capital surplus | 412 |  | 109,413,390,783 | 109,413,390,783 |
| 3. Other capital of owner | 413 |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 36,130,986,596 | 22,122,241,715 |
| 8. Financial reserve fund | 418 |  | 6,206,432,125 | 6,206,432,125 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 32,067,804,512 | 14,008,744,881 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 3,077,715,978 | 4,577,230,427 |
| 1. Bonus and welfare fund | 431 |  | 3,077,715,978 | 4,577,230,427 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 324,898,420,172 | 256,608,892,116 |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 118,876,335,930 | 34,085,436,063 | 257,643,906,615 | 154,574,933,183 |
| 2. Deductions | 02 |  | 127,213,119 | 7,485,842 | 971,167,082 | 266,243,751 |
| 3. Net sales and services (10=01-02) | 10 |  | 118,749,122,811 | 34,077,950,221 | 256,672,739,533 | 154,308,689,432 |
| 4. Cost of goods sold | 11 | VI. 27 | 81,264,143,880 | 18,799,843,480 | 163,180,607,763 | 93,249,568,903 |
| 5. Gross profit (20=10-11) | 20 |  | 37,484,978,931 | 15,278,106,741 | 93,492,131,770 | 61,059,120,529 |
| 6. Financial incomes | 21 | VI. 26 | 1,385,481,138 | 2,170,553,701 | 4,223,920,034 | 4,585,595,624 |
| 7. Financial expenses | 22 | VI. 28 | (7,183,208,333) | 119,840,312 | (7,183,208,333) | 307,949,750 |
| - Include: Interest expense | 23 |  | 16,791,667 | 119,840,312 | 16,791,667 | 307,949,750 |
| 8. Selling expenses | 24 |  | 17,634,399,411 | 7,470,576,351 | 41,071,773,606 | 29,534,501,555 |
| 9. General \& administrative expenses | 25 |  | 4,895,170,631 | 3,968,068,819 | 13,587,543,070 | 11,912,244,403 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | 23,524,098,360 | 5,890,174,960 | 50,239,943,461 | 23,890,020,445 |
| 11. Other incomes | 31 |  | 64,065,112 | 241,051,312 | 239,821,207 | 291,148,695 |
| 12. Other expenses | 32 |  |  | 200,000 | 7,340,000 | 600,000 |
| 13. Other profit (40=31-32) | 40 |  | 64,065,112 | 240,851,312 | 232,481,207 | 290,548,695 |
| 14. Profit before tax (50=30+40) | 50 |  | 23,588,163,472 | 6,131,026,272 | 50,472,424,668 | 24,180,569,140 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 3,224,831,616 | 540,181,414 | 8,350,804,699 | 2,260,238,583 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  | 3,449,326 |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 20,363,331,856 | 5,590,844,858 | 42,121,619,969 | 21,916,881,231 |
| 18. EPS (*) | 70 |  | 2,486 | 683 | 5,143 | 2,684 |

CONSOLIDATED CASH FLOW STATEMENT
Quarter 3/ 2009 (Indirect method)

|  |  |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: <br> 1. Profit before tax <br> 2. Adjustment in accounts <br> Fixed assets depreciation <br> Provisions <br> Unrealized foreign exchange difference loss/gain <br> Loss/gain from investment <br> Interest expenses <br> 3. Operating profit before the changes of current capital <br> Changes in accounts receivable <br> Changes in inventories <br> Changes in trade payables (exclude interest payable, income tax payable) <br> Changes in prepaid expenses <br> Paid interest <br> Paid corporate income tax <br> Other receivables <br> Other payables <br> Net cash provided by (used in) operating activities <br> II. CASH FLOWS FROM INVESTING ACTIVITIES: <br> 1. Cash paid for purchase of capital assets and other long-term assets <br>  <br> 3. Cash paid for lending or purchase debt tools of other companies <br> 4. Withdrawal of lending or resale debt tools of other companies <br> 5. Cash paid for joining capital in other companies <br> 6. Withdrawal of capital in other companies <br> 7. Cash received from interest, dividend and distributed profit <br> Net cash used in investing activities |  |  |  |  |
|  | 1 |  | 50,472,424,668 | 24,180,569,140 |
|  |  |  |  |  |
|  | 2 |  | 7,292,912,582 | 4,718,058,318 |
|  | 3 |  |  |  |
|  | 4 |  |  |  |
|  | 5 |  | $(4,223,920,034)$ | $(4,585,595,624)$ |
|  | 6 |  | 16,791,667 | 307,949,750 |
|  | 8 |  | 53,558,208,883 | 24,620,981,584 |
|  | 9 |  | (32,947,915,583) | (15,721,309,740) |
|  | 10 |  | $(1,313,139,467)$ | $(12,524,252,870)$ |
|  | 11 |  | 31,723,296,716 | $(6,077,216,074)$ |
|  | 12 |  | $(371,496,651)$ | 54,390,000 |
|  | 13 |  | $(16,791,667)$ | $(307,949,750)$ |
|  | 14 |  | (7,288,776,938) | $(2,962,882,443)$ |
|  | 15 |  | 202,240,795 | 304,304,752 |
|  | 16 |  | (9,754,950,326) | $(2,212,753,544)$ |
|  | 20 |  | 33,790,675,762 | (14,826,688,085) |
|  |  |  |  |  |
|  | 21 |  | (2,312,405,345) | (11,099,416,963) |
|  | 22 |  | 97,462,500 | 20,000,000 |
|  | 23 |  | (21,852,600,000) |  |
|  | 24 |  |  | 692,272,727 |
|  | 25 |  | $(1,000,000,000)$ |  |
|  | 26 |  | 1,225,000,000 | 18,740,000 |
|  | 27 |  | 4,223,920,034 | 4,585,595,624 |
|  | 30 |  | (19,618,622,811) | (5,614,148,612) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:1. Cash received from issuing stock, other owners' equity |  |  |  |  |
|  | 31 |  |  | 3,900,000,000 |
| 2. Cash paid to owners' equity, repurchase issued stock <br> 3. Cash received from long-term and short-term borrowings <br> 4. Cash paid to principal debt | 32 |  |  |  |
|  | 33 |  | 3,000,000,000 |  |
|  | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (8,190,000,000) | 8,190,000,000 |
| Net cash (used in) provided by financing activities | 40 |  | $(5,190,000,000)$ | $(4,290,000,000)$ |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 8,982,052,951 | $(24,730,836,697)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR <br> Influence of foreign exchange fluctuation <br> CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 60 |  | 15,808,783,285 | 40,729,778,709 |
|  | 61 |  |  |  |
|  | 70 | 31 | 24,790,836,236 | 15,998,942,012 |

